



DBE News & Events

February 15, 2017



Ducey Rolls Out Regulation Rollback

From the Office of the Governor Doug Ducey

"Regulation Rollback" is a strategic step in Governor Ducey's ongoing work to make Arizona the best state in the nation to open a new business or to expand an existing one.

While we've made great progress in growing our economy and streamlining state government over the past two years, we still have a lot of work to do to make sure outdated regulations aren't slowing us down.

As Governor Ducey said in his first State of the State address, our small businesses have to deal with an array of burdensome regulations "just because they're on the books and nobody's bothered to change them."

Well—now we're changing them.

We've already made progress, but there's more to do. Governor Ducey's goal is to eliminate a total of 500 regulations by the end of 2017.

That's why "Regulation Rollback" is offering a new online service to crowdsource recommendations on how to update Arizona's regulatory system. The innovative new service allows individuals across the state to recommend ways to improve or eliminate outdated regulations directly to the governor's office by submitting their ideas through our website.

We Need Your Help.

There's no regulation too small or rule too out-of-date to suggest that could expand opportunities for people across the state. You send it and we'll see it, because big things can happen when government gets out of the way of innovation, creativity, and entrepreneurship.







In the News

February 15, 2017

ADOT Studying I-10, Downtown Tucson Connectivity

PUBLIC INPUT SOUGHT TO HELP DETERMINE FUTURE CORRIDOR IMPROVEMENTS

Proposals to improve traffic flow along **Interstate 10** and **State Route 210** connecting downtown <u>Tucson</u> with I-10 will be the subject of a public meeting in Tucson on Feb. 15.

The <u>Arizona Department of Transportation</u> and the <u>Federal Highway Administration</u> will host the meeting that begins the second phase of a study to determine how best to improve mobility along Interstate 10 from Interstate 19 to Kolb Road, southeast of downtown Tucson.

The study also will help to identify a new alignment for State Route 210 (Barraza Aviation Parkway) to connect downtown Tucson with I-10 southeast of downtown Tucson to help reduce congestion in that area.

The meeting is scheduled from 6 p.m. to 7:30 p.m. Wednesday, Feb. 15, at the El Pueblo Regional Center (in the Activity Center building), 101 W. Irvington Road. The formal presentation will begin at 6:15 p.m.



The event, the first in a series of meetings to encourage public involvement with the study, will include display boards showing options being considered for both routes. After a brief formal presentation, residents will have the chance to speak with project team members to ask questions and share ideas.

Public comments will be accepted during the meeting and on the project website. The deadline to submit comments is March 21.

The first phase of the study, completed in 2015, included an engineering feasibility report that examined future transportation needs and potential corridor improvements to both I-10 and SR 210. This phase, expected to be completed by 2019, includes the preparation of a Design Concept Report and Environmental Assessment.

For more information and opportunities to provide comment on the Interstate 10 and State Route 210 Feasibility Study, visit azdot.gov/i10sr210study.

Arizona DBE and ADOT Business Development Program Graduate Inducted into ASU's SSEBE Alumni Hall of Fame

Enamul Hoque, president of Hoque & Associates, Inc, an Arizona-DBE firm, was inducted into ASU School of Sustainable Engineering and the Built Environment (SSEBE) Academy of Distinguished Alumni Hall of Fame on February 3, 2017. Mr. Hoque's reputation as an exemplary engineer and as a philanthropist who supports civil engineering education were among the reasons for his selection.

Mr. Hoque, a 1985 graduate of Arizona State University with a MS in Civil Engineering, has over 40 years civil engineering experience in three continents. In 1997, he started Hoque & Associates, Inc. and provides innovative engineering and sustainable solutions to Arizona's projects. Mr. Hoque is the

recipient of numerous awards including the 2016 ADOT DBE Trailblazer Award, the 2011 ASCE John C. Park Outstanding Civil Engineer Award, the 2007 San Francisco National Enterprise Center - 25th Anniversary - Minority Technology Firm of the Year, and the 2005 ASU / W.P. Carey Spirit of Enterprise Award.

Also inducted in the SSEBE Academy of Alumni were Stephen Basila ('77), Kent Dibble, PE ('75), Michael Fann ('80), and Hisham Mahmoud, PhD, PE ('89).

The Ira A. Fulton Schools of Engineering at Arizona State University is one of the largest engineering schools in the United States with more than 327 faculty members, 1,400 graduate students and over 4,093



Enamul Hoque (Right) received the Hall of Fame recognition from the Arizona State University, Civil Engineering Department on Feb. 3rd at ASU Main. Photo Credit: Hoque & Associates, Inc.

undergraduate students. At the School of Sustainable Engineering and the Built Environment (SSEBE), focuses on the core areas of engineering, with degrees in three disciplines: construction management, construction engineering or civil, environmental and sustainable engineering.



Business & Industry Events

February 15, 2017

February

15

How To Crowdfund

Location: 3500 South Rural Road Tempe, AZ 85282

Time: 5:30pm - 7:50pm

16

Tucson Hispanic CoC: Feb Networking Luncheon

Location: 5Sheraton, 151 E Grant Rd, Tucson

Time: 11:30am - 1:30pm

16

Understanding Social Media Marketing

Location: 1801 W. Jefferson Street, Suite 101, Phoenix

Time: 11:30am - 1:00pm

20-23 **WASHTO Civil Rights Training Symposium**

Location: San Diego, California

Time: All Day

22-24 **Forensic Engineering 101**

Location: 22-Tucson; 23-Yuma; 24-Phoenix

Time: 7:30am - 10:00am

23

Enhanced Durability Through In-Place Pavement

Location: 1130 N 22nd Ave. Phoenix

Time: 8:00am - 5:00pm

28

Phoenix Aviation Business Summit

Location: Phoenix Convention Center - West Hall

Time: 8:00am - 4:30pm

28

Successful Project Delivery using APDM

Location: TBD

Time: 7:30am - 4:30pm

February



Bidding Process/Contract Requirements Workshop

Location: 411 N. Roosevelt Ave. Chandler

Time: 1:00pm - 3:00pm

March

17

So. AZ Woman's Business Conference

Location: 823 E. Speedway Blvd. Tucson

Time: 7:30am - 3:00pm

16

2017 ADOT DBE & Small Business Transportation EXPO

Location: 5750 W Glenn Dr., Glendale

Time: 7:00am - 12:00pm

April

9-11 **Arizona 30th Annual Transit Conference**

Location: Phoenix Airport Marriott 1101 N 44th St, Phoenix, AZ 85008

25

Mayor Greg Stanton State of the City Address

Location: Sheraton Grand Phoenix, 340 N. 3rd St. Phx

Time: 10:45am - 1:30pm









Project Opportunities

February 15, 2017

Links

ADOT Current Advertisements

ADOT Engineering Advertisements

ADOT Public-Private Partnership Initiatives

ADOT Advertised Alternative Delivery Projects

Bidding Opportunities Around the State

Did you know?

Working with ADOT can involve a number of administrative requirements. ADOT's Business Coach on Demand website provides support and guidance to help you successfully complete an ADOT contract or subcontract after you win it. Information is separated depending on the type of work you do. Visit the "Meeting Contract Requirements - Guide to Successfully Completing ADOT Projects to learn more.

www.azdot.gov/businesscoach



ADOT Bid openings after January 1st, 2017 will require prime contractors to submit DBE affidavits within 5 calendar days from bid opening. This is two days less than the current requirement. For example, if bid opens on Friday, the DBE Affidavits will be due to BECO, from the prime contractor, by Wednesday before 4:00 PM. Therefore, this is reducing the time DBEs and prime contractors have to prepare, sign and submit the DBE Affidavits to BECO. DBEs are urged to consider this new time restriction when working with prime contractors to complete and sign the DBE Affidavits in order for them to be submitted to BECO by the 5th calendar day from bid opening.

Featured Federal-Aid Projects

General/Sub Contractors Opportunities						
Due Date	Project Valuation	DBE Goal	Solicitation/ Project Number	Туре	Project Owner and Description	Contact
2/21/17 2pm	\$353K- \$431K	4.42%	ST87600081-1; PHX-0(328)D; SL74101C	<u>IFB</u>	City of Phoenix - Grand Canal Multi-Use Path Connection Project at Thomas Rd & 22nd Ave. The project consists of construction of concrete multi-use path connections from the existing canal paths to the signalized intersection crossing & other associated work	George Goodale at george. goodale@phoenix.gov
2/24/17 11am	\$2.5M	8.47%	087-B-(222)S; F002701C	<u>IFB</u>	ADOT - Pipe Culvert repair under SR 87 In Gila County. The work consists of repairing the existing multiplate pipe culvert under the existing roadway. Additional work includes roadway and guardrail reconstruction; roadway drainage improvements, pavement markings replacement, and other related items.	William Nanni, Engineering Specialist, at wnanni@ azdot.gov or Construction Supervisor, Tom Goodman, at tgoodman@azdot.gov
3/17/17 11am MST	\$425K	7.82%	STP-PAG-0(204)T; SZ13601C	<u>IFB</u>	ADOT - Pavement Reconstruction, City of Page beginning at Lake Powell Blvd northeast to Grandview St. The work consists of removing & replacing the existing pavement, placing new Asphaltic Concrete (Miscellaneous Structural), constructing curb and gutter, sidewalk, & replacing pavement marking.	Brandon Campbell, Engineering Specialist, at bcampbell2@ azdot.gov or Steve Monroe, Construction Supervisor, at smonroe@azdot.gov
3/17/17 11am MST	\$4.2M	3.68%	ER-999-A(494)T; H884101C	<u>IFB</u>	ADOT - Landscape Repairs, Maricopa County Highways. The work consists of repairing landscaped areas around the metropolitan valley that were damaged by the September 2014 Norbert Storm Event.	Ghalib Mahdi, Engineering Specialist, at gmahdi@azdot. gov or Kirk Kiser, Construction Supervisor, at kkiser@azdot.gov



1801 W. Jefferson Street, Suite 101, Phoenix, AZ 85007

ADOT BECO is the place for DBEs and SBCs to gain important business and technical assistance to help you compete effectively for work on federal-aid contracts and other opportunities. These easy to attend luncheon meetings give you a quick way to improve your knowledge and skills to help your business succeed.

Visit ADOT BECO's New Business Resource Center – created for you!

THURSDAY February 16, 2017 11:30 am - 1:00 pm

Understanding Social Media Marketing: How It All Works Together!

Presented by: Giselle Aguiar, AZ Social Media Wiz

- Facebook
- LinkedIn
- YouTube
- SnapChat
- Blogging

- Twitter
- Google+
- Instagram
- Pinterest
- Search Engines

TO IMPROVE THE BOTTOM LINE OF YOUR BUSINESS.

Click here to register:

https://www.eventbrite.com/e/understanding-social-media-marketing-how-it-all-works-together-tickets-30590712645

For questions, call or email DBE Supportive Services 602 712 7761 or DBESupportiveServices@azdot.gov



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Business Engagement and Compliance

New Address: 1801 W. Jefferson Street February 15, 2017 Suite 101, Phoenix, AZ 85007



SAVE ALL THESE DATES!!! ADOT BECO Supportive Services' Learning Series

Bring a lunch and join your colleagues to improve the bottom line of your business.

NOVEMBER 3, 2016	Accounting and Taxes: It's Coming Up on That Time of Year! Presented by: G. Ross Dietrich, CPA, CIT, CCIFP of Price, Kong & Co.		
DECEMBER 1, 2016	Marketing What Matters Presented by: Maureen Varela, CPSM, Marketing, Pulice Construction, and Brandi Barr, Business Development Manager for TY Lin.		
JANUARY 19, 2017	Writing a Winning Proposal Presented by: Berwyn Wilbrink, PE, Transportation Group Manager, Jacobs We will cover: Read the proposal requirements (RFP), Establish an outline, Content – Tell the truth, what are your core competences, Project Experience – Do you really have the experience, and Know your audience – Show them you understand their problems and offer solutions		
FEBRUARY 16, 2017	Understanding Social Media Marketing: How It All Works Together! Presented by: Giselle Aguiar, AZ Social Media Wiz We will cover: Facebook, Twitter, LinkedIn, Google+, YouTube, Instagram, SnapChat, Pinterest, Blogging, and Search Engines		
MARCH 23, 2017	Estimating and Bidding: Tips for Success Presented by: Jose Diaz, Project Manager, Hensel Phelps We will cover: Understanding the Market, Understanding your Costs, Understanding the Project Scope, Finding your Competitive Edge, Meeting the General Contractor		
APRIL 20, 2017	P3 Public-Private Partnerships Presented by: Vivien Lattibeaudiere, Manager, ADOT BECO (Tent.) We will cover: History and Potential Future of P3s in Arizona, Challenges and Opportunities for P3s, and Challenges and Opportunities for DBEs and SBCs in P3s		

For questions, call or email DBE Supportive Services 602-712-7761 or DBESupportiveServices@azdot.gov





ADOT now accepting applications for its 4th DBE Business Development Program class launching March 9!

Whether you are brand new or still in the early stage of your business, the new ADOT DBE Business Development Program has something for you!

What does it include?

Expert Workshops

Workshop sessions will be at the core of the program. See other side for more information:

- Workshops delivered by subject matter experts in an interactive, hands-on format.
- First phase of workshops designed around business skills building and second phase of workshops around industry topics.
- A selection of workshops targeting specific tiers of businesses based on industry and business experience/history.

Peer Advisory Groups

Your classmates become your peer advisory group during and after the program.

Business Planning

During the last phase of the program, you will build your business model canvas or one page business plan along with a financial forecast.

Coaching & Mentoring

Each participant will be assigned a business coach to help build and complete your business plan.

Prime Interactions

Several workshops include opportunities to hear from Primes about how to build and manage relationships. You also will have the opportunity to meet with other Primes to get questions answered.

Special Materials

As a participant, you will be given a variety of materials ranging from books to software templates to leadership assessments and an online lead source directory.

Subject Matter Expert Assistance

Masters level participants will be provided six hours of consulting time with subject matter experts including marketing, sales management, legal and more.

Public Relations

Throughout the year, ADOT will publicize the program and highlight its participants throughout the state.

Sales Video

As a graduate, you will receive a professionally filmed and edited marketing video..

Graduating alumni have reported successes including:

- 69 new ADOT projects
- 72 new projects with other government agencies
- 114 new private industry projects
- Total new projects valued at almost \$7M
- Hired new staff, obtained new loans and built bonding capacity

What graduates are saying about the program:

"The program gave me the tools to improve business practices and strengthen our business foundation"

"It will help you take your business to the next level"

"This is the way to improve your business all around"

Contact DBE Supportive Services at 602-712-7761 today for more information, to enroll or to get on the list for our 5th class starting Q3-2017.

https://www.azdot.gov/business/business-engagement-and-compliance/supportive-services-program/dbe-business-development-program





Bidding Process/Contract Requirements Workshop

Connect 202 Partners (C202P) invites DBE,

SBC and Non-DBE firms to participate in our Bidding Process/Contract Requirements Workshop. Our C202P Construction Team will provide updates on the South Mountain Freeway project, and our Contracts Department will provide detailed information regarding the bidding process and what is required when awarded a contract.

A representative from OFCCP will be presenting on the Department of Labor specifications and contractor compliance assistance programs available.

Date: Time:

February 28, 2017 1:00pm - 3:00pm

Location:

411 N. Roosevelt Ave. Chandler, AZ 85226

Space is limited, so please RSVP by February 24, 2017 by clicking the link below or emailing Opportunities@C202P.com

PROJECT DESCRIPTION

Project Owner:

Arizona Department of Transportation

Project Name:

SR 202L (South Mountain Freeway)

I-10 (Maricopa Freeway) – I-10 (Papago Freeway)

Public Private Partnership (P3)

Design-Build-Maintain Contract

Project Number:

202 MA 054 H882701 C

Project Substantial Completion Date:
November 2019

DBE Goals:

16.45% Professional Services, 10.93% Construction, 6.08% Capital Asset Replacement Work







SR 202 South Mountain Freeway Contract Opportunities

Bid Package:

Concrete Flatwork

Anticipated Bid Issue Date:

February 20, 2017

Anticipated Bid Due Date:

March 13, 2017

Package Work Schedule:

May 2017 - October 2019

If your firm provides these services, email Opportunities@C202P.com to be added to our bidder's list for this package. Enter *Concrete Flatwork Bid Package* in the subject line.

Scope of work includes:

Furnish all materials and construct Portland cement concrete curb, curb and gutter, curb transitions, ramp curb, sidewalk, sidewalk ramps, driveways, valley gutters, barrier curb, and median paving.

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